



Healthcare Core Competencies, Expertise & Past Performance Qualifications

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Pharma/Life Sciences:

Senior Executives
Medical Management
Outcomes Research
Clinical Research
Business Development
Marketing
Product Management
Sales
Human Resources

Managed Care/Payers

Senior Executives
Medical Management
Utilization Review
Quality Management
Finance
Information Technology
Marketing
Provider Relations
Operations
Claims
Customer Service
Sales
Human Resources

Hospitals & Other Providers

Senior Executives
Medical Management
Nurse Management
Patient Care Services
Operations
Finance
Case Management
Chief of Staff
Patient Safety
Human Resources

Healthcare-Specific Systems:

Healthcare Informatics
Project Management
Partner Solutions Architect
Chief Technology Officer
Medical Tech Subject Matter Experts and Expertise
Healthcare Systems Design/Architecture
Healthcare Systems Integration
Medical Record Services
Medical Record Database Services

Cybersecurity & Privacy:

CDM (Continuous Diagnostics & Mitigation)
Regulatory Compliance
Identity Management, Access Management
Application Security/Integrity

Security Controls in e-business apps
Certification & Accreditation
Infrastructure/Network Security
Security Architecture
System Test & Evaluation
Intrusion Detection & Response
Network Security Assessments
Security/Privacy Risk Assessments
Enterprise Security Management
ISO 27001 Cyber Security Standards
NIST Standards (800 Series)
RMF (Risk Management Framework)
Security Policy & Procedures
Certification & Accreditation (C&A)
Business Continuity Management
BCP Risk Assessment
Business Impact Analysis
Privacy & Data Confidentiality
Regulatory Assessment
Evaluating impact of privacy regulations
Designing privacy strategies
Security Engineering & Configuration Management
Privacy Policy, Reporting and Training

Financial Management Systems:

Financial Systems (General Ledger, Accounts
Receivable, Accounts Payable, Payroll)
Financial Systems Architecture Support
Financial Systems Configuration Support
Financial Systems Security
Financial Analysis/Budget Reviews

Application/Software Development:

Content Management Systems
PEARL, ASP, JAVA, J2EE, HTML
SQL, MySQL, Oracle, DB2, Sybase
WebSphere System Design & Deployment
Web Database Systems
CRM, including Front-End Systems
ERP, including Front-End Systems
Specialty Site Development
Secure Website Development
User Credentialed/Intranet (internal) sites

Mobile Computing:

Mobile Conversions
Mobile Web App Development

Engineering/Networking Solutions:

Configuration, Design & Installation
Engineering & Configuration Management
Cloud Computing